



Leo
Risk Services

Small Business

Insurance Solutions for Small Construction Companies

Keep Your Clients and Their Equipment Safe

Small construction companies want an agency that understands the complexities of their business while offering meaningful solutions for their dynamic needs. With an industry-leading suite of construction products, Leo Risk in partnership with CNA provides adaptable solutions from an experienced insurer who simplifies the process.

As a market-leading, A-rated carrier with 120 years of experience, we deliver efficient and specialized capabilities for the small business industry, with deep international expertise and a local presence to best meet your clients' needs. Through agency automation, enhanced underwriting capabilities and our dedicated service teams, we can help your agency build superior customer relationships and find greater success in today's small business marketplace.

Flexible Solutions for the Construction Industry

Appetite available in all states except AK, FL, HI, NY:

- Concrete flat work
- Driveway, parking area/sidewalk paving/repaving
- Electrical work within buildings
- Floor covering install (non-ceramic tile/stone)
- House furnishings installation
- HVAC/AC – industrial and residential
- Landscape gardening
- Lawn and garden sprinkler installation
- Painting – exterior buildings/structures 3 stories or less
- Painting and paperhanging – interior
- Plumbing – residential, industrial and commercial
- Septic tank system cleaning
- Sign erection, installation and repair
- Sign painting/lettering inside

Appetite available in all states except AK, HI, NY:

- Communication equipment installation – industrial and commercial
- Counter top installation
- Fence dealers with installation
- Lawn care and maintenance operations
- Metal erection – decorative and non-structural
- Tile, stone, marble, mosaic/terrazzo work – interior
- Water softening equipment install, service and repair

Appetite available in all states except AK, HI:

- Swimming pools – above/below ground install, service and repair

Key coverage considerations:

- Contractor's Equipment
- Installation Floater
- Business Personal Property Off Premises
- Employee Dishonesty
- Blanket Additional Insured – Liability Extension
- Data Breach Liability

Additional product offerings may include:

- Workers' Compensation
- Umbrella & Excess Liability
- Management Liability – Employment Practices Liability, Directors & Officers, Fiduciary and Crime
- Commercial Auto

- **Dedicated Small Business sales specialists and underwriters** serve as your expert resources for all CNA offerings.
- **Risk Control services** and resources will support your clients in their efforts to minimize exposures and reduce the likelihood of a claim. CNA's School of Risk Control Excellence and SORCE® On Demand provide training and resources for small businesses to keep their companies and employees safe.
- **Prompt, attentive and customer-focused claim handling.**

Additional Coverage Solutions

Builders & Tradesmen's Insurance Services, Inc. (BTIS) provides coverage in states or contractor classes of business outside of CNA's small business appetite. For your small business artisan contractors who are best suited for liability-only protection for their business, CNA offers an exclusive General Liability product available through BTIS. For more information, contact : Leo Risk Services, Inc.

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